

AgProfit Strategies

**National
Farmers**

Beginning Farmer Workshop

Farming Less Than 10 Years?
You Can Receive a \$250 Farm
Travel & Expense Allowance.
Seminar is Free!



United States
Department of
Agriculture

National Institute
of Food and
Agriculture



Offering today's marketing and
farm management tools to
improve your profits.

January 24
Spring Mills, Penn.
9 a.m. - 2 p.m.
Old Gregg School
Community Center
106 School St # 209,
Spring Mills, PA 16875

- 9:00 a.m. Registration and Pre-Program Survey
9:15 a.m. Welcome and Attendee Introductions — Austin Geist, host
9:20 a.m. Understanding Dairy Price Risk Management — David Kurzawski,
StoneX Commodity Risk Management
10:10 a.m. Maximizing Profits With Crop Insurance— Andy Potter, Great American
Crop Insurance Adviser
10:40 a.m. Break
11:00 a.m. Myths and Facts About Farm Profitability — Devin Brand, Extension
Economist, University of Minnesota Center for Farm Financial Management
11:45 a.m. Farm Cooperative Marketing Through the Years — Austin Geist,
National Farmers
12:00 p.m. Lunch
12:45 p.m. The Ins and Outs of Securing Your Next Farm Loan —
1:30 p.m. Profit More With Cattle Risk Management — Jeff Rose, Cattle Contracting
Manager, National Farmers
1:50 p.m. Program Survey

2:00 p.m. Adjourn

Program sponsored in part by:

A free lunch will be provided.



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**Questions? Contact Austin Geist, ageist@nfo.org or
call 641-750-7871.**