

# AgProfit Strategies

**National  
Farmers**

## *Beginning Farmer Workshop*

Farming Less Than 10 Years?  
You Can Receive a \$250 Farm  
Travel & Expense Allowance.  
Seminar is Free!



Offering today's marketing and  
farm management tools to  
improve your profits.

**March 7**  
**Quad Cities, Iowa**  
**9 a.m. - 2 p.m.**  
**Isle Casino Hotel**  
**1777 Isle Pkwy,**  
**Bettendorf, IA 52722**

9:00 a.m. Registration and Pre-Program Survey  
9:15 a.m. Welcome and Attendee Introductions — Austin Geist, host  
9:20 a.m. Understanding Dairy Price Risk Management — David Kurzawski,  
StoneX Commodity Risk Management  
10:10 a.m. Maximizing Profits With Crop Insurance— Mike Kleaving, National  
Farmers Crop Insurance  
10:40 a.m. Break  
11:00 a.m. Myths and Facts About Farm Profitability — Devin Brand, Extension  
Economist, University of Minnesota Center for Farm Financial Management  
11:45 a.m. Farm Cooperative Marketing Through the Years — Austin Geist,  
National Farmers  
12:00 p.m. Lunch  
12:45 p.m. The Ins and Outs of Securing Your Next Farm Loan —  
1:30 p.m. Profit More With Cattle Risk Management — Jeff Rose, Cattle Contracting  
Manager, National Farmers  
1:50 p.m. Program Survey

2:00 p.m. Adjourn

Program sponsored in part by:

**A free lunch will be provided.**



United States  
Department of  
Agriculture

National Institute  
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Agriculture

**National  
Farmers**

**Questions? Contact Austin Geist, [ageist@nfo.org](mailto:ageist@nfo.org) or  
call 641-750-7871.**