Planning the Breeding Program

Darrh Bullock

The quality of cattle produced by the beef industry is determined by the cattle's genetic makeup and the management system to which they are subjected. Genetic makeup is under total control of breeders, both purebred and commercial, and this responsibility should not be taken lightly. Research has shown that different types of cattle perform differently under varied management conditions. This means that beef producers cannot just select for the maximum in traits of economic importance but that they must match their genetics to their resources and environment.

The selection of bulls and heifers, and the breeding system used, dictate the genetic quality of the calf crop. The purebred producer uses selection for genetic management, while the commercial producer uses both selection and mating systems, especially crossbreeding.

Because most sires are purchased from them, purebred breeders exert a great influence on the direction of the beef industry. Commercial producers are insisting that the purebred seedstock producer keep records and make these records available. It is important that both purebred and commercial producers understand and use the principles and tools of genetic improvement.

Goals and Targets

Having goals that you intend to meet is important for many areas of beef production but may be most critical for the breeding program. These goals may include reproduction, calf performance, income, cost containment, or a number of others. Breeding management decisions will impact each of these goals to varying degrees. The breeding management practice that has the greatest impact on reproduction would be crossbreeding, whereas selection is the best management practice for improving carcass quality. Set goals for your beef herd that are important to your family's quality of life and then determine which management and breeding practice will best help you to attain those goals. Remember, most management decisions can be changed in an instant, but changes to your herd's genetics generally take time.

The beef cattle industry is very segmented, with many calves having three or more owners before arriving at the grocer or restaurant. This type of system has its drawbacks for the industry as a whole, but it does allow some opportunities. When considering your breeding program, you must consider when you plan to market your cattle (weaning, preconditioned, yearling, finished) and what kind of end product you are trying to produce.

The most common opportunities to market cattle intended for meat production are:

1. Calves sold at auction at weaning. Buyer has no knowledge of calves other than what is seen in the flesh.

- 2. Calvessold off the farm at weaning. Buyer has direct contact with the producer and is more aware of performance information to varying degrees, breed type, and management information.
- 3. Calves sold either at auction or off the farm after preconditioning at least 45 days postweaning. This marketing system is only profitable if the buyer is aware of the preconditioning; therefore, if calves are sold at auction, it should be a special preconditioned sale (CPH-45 in Kentucky).
- 4. Yearlings sold after backgrounding either at auction or off the farm. Buyer generally has little knowledge of the cattle, but older cattle tend to have better health as feeders compared to calves.
- 5. Retained ownership through feedyard to finish. Once the cattle have reached their finished condition, there are additional options:
 - **A. Sell live as commodity cattle.** This basically means you take the average price of cattle purchased that week.
 - **B. Sell on the rail (in the meat).** Once again additional options are now available (for more information see Section 9, "Key Beef Cattle Marketing Concepts"):
 - 1. Sell on a grade and yield basis. Carcasses are valued according to how well they do from a Quality and Yield Grade basis.
 - 2. Sell on a grid or formula. This is a more precise system that pays premiums for certain types of cattle. Some grids are better suited for high-quality grade cattle, and others are better suited for better yield grading cattle.

When and how you plan to market your cattle play important roles in your breeding decisions.

There is not a right or wrong answer to when and how to market cattle. Depending on your resources, one option may be better than another, but certain situations may cause you to consider one of the other options. Some examples of situations that may cause you to re-evaluate how you market your cattle would be drought or other restrictions to grazing management, market and/or futures prices, alternative feed availability, or others. Although it is important to set goals and have targets, it is also important to be flexible if opportunities or adversities develop.

Herd Assessment

Once your goals have been established and you have a target that you are shooting for, it is important to determine the performance and potential of your current herd. When going through this process, it is very important to be honest with yourself and examine your operation with a critical eye. You may find that your herd is performing at the appropriate level for the level of management that you have, or you may find that you need to make some drastic genetic changes in order to meet your goals.

The first step in the herd assessment process, for a commercial producer, is to determine the breed makeup of the herd. This will tell you whether you have been doing a good job of crossbreeding. If you have cows in the herd that are greater than 75% of one breed, you should make some changes to your breeding program. This will be discussed in greater detail in the crossbreeding section below.

The next step is to determine the production level of your herd. You must keep good records. With good records, you will be able to assess the reproductive performance (including calving distribution), sickness, growth performance, cow condition at weaning, and any other characteristics that you keep records on. Having this information will help you determine if changes are needed and help you determine how best to make those changes. If you do not currently keep good records, see Section 11, "Record Keeping," and start a record-keeping program immediately. Without records, you can still assess your herd for other factors, but you will be drastically limited.

The last step in this process is determining the size of your cows, both from a weight and frame standpoint. Frame scores are officially determined by a calculation that includes the age and hip height of the calf. The frame size then predicts the expected mature size or finished weight of that calf as shown in Table 5-1. It is important to understand that the predicted mature weights are assuming a condition score of 5, and the finished weights are assuming a backfat thickness of 0.4 inches. Knowing the frame size of the cow herd will have an impact on two areas: cow maintenance and carcass weights.

Frame's Effect on Cow Maintenance

For most commercial cattle producers, cow maintenance costs will have the greatest economic impact. Larger-framed cattle weigh more at maturity and therefore have higher maintenance needs. Typically, these cattle will also have additional growth genetics resulting in increased income to offset the increased costs. This cost/return balance is what is important for you to determine under your management scheme. If your goal is to have larger feeder calves, realize that this may result in larger mature cows that will cost more to maintain, or they will have reduced reproductive performance if not properly maintained.

Table 5-1. Frame relation to mature size and carcass weight.

Frame	Yearling Hip Height	Expected Mature Weight	Expected Harvest Weight	Expected Carcass Weight
3	43	1,025	950	600
4	45	1,100	1,050	660
5	47	1,175	1,150	725
6	49	1,245	1,250	785
7	51	1,320	1,350	850
8	53	1,395	1,450	915
9	55	1,465	1,550	975

Frame's Effect on Feedlot Performance and Carcass Weight

The growth and development relationship between large- and small-framed cattle can be observed in Figure 5-1. The growth pattern of the different types of cattle is similar, and the X illustrates the optimal finish point for the cattle. This is the point where it becomes less efficient to continue to feed the cattle. At this point, the cattle are starting to accumulate more fat and less muscle. Since it requires more feed to put on a pound of fat than a pound of muscle, the cattle become less efficient.

As a general rule, larger-framed cattle tend to grow at a faster rate; however, they reach their optimal finish point later and at heavier weights. The implications are that larger-framed cattle require more feed to finish and have greater expenses due to a longer period in the feedyard; however, they are heavier at finish and will generate more income. As long as cattle do not fall into the light or heavy carcass category, the trade-off is probably equal. The real problem occurs when cattle of varying frames are fed together to a constant endpoint. The average of the group will meet industry needs, but there may be a large number of over- and under-finished cattle in the group. Grouping cattle according to type going into the feedyard or sorting the cattle out as they finish is essential in producing a uniform, acceptable product.

Figure 5-1. Growth curve comparison of small- vs. large-framed cattle.



Example of Calves from a Large-Framed Bull and a Moderate-Framed Bull with the Same EPDs for Growth

If two bulls have the same genetics for growth but differ in frame, we would expect the larger-framed bull's calves to be taller at weaning and as yearlings, the finished calves to be heavier and take longer to feed to optimal finish, and the females to be larger as mature cows. However, because the bulls have the same Expected Progeny Differences (EPDs) for growth, we would expect the calves to weigh the same at weaning and as yearlings. If large- and moder-ate-framed calves weigh the same, the larger-framed calves likely have less muscling and/or less body capacity. To put this into perspective, compare a 6-foot 8-inch person who weighs 250 pounds, with a 5-foot 8-inch person who weighs 250 pounds.

Management Assessment

Management is another component of your operations that should be assessed. In order to properly determine the genetic type of cattle that you need, it is important to know what will be provided and how that impacts the performance of your herd. When assessing management, the primary areas of concern are labor and nutrition availability.

Labor

Labor availability is an important component when determining your breeding program. Even on farms that are completely family owned and operated, labor is a consideration. It must be determined how closely the cattle will be cared for. In other words, are you a full-time farmer who spends a great deal of time with the cattle and can provide assistance when needed, or are you a part-time farmer who gets the opportunity to see the cattle only on occasion and whose cattle are required to be more self sufficient? Knowing this information can assist in developing a breeding program. As an example, a full-time farmer who observes the cattle multiple times in a day may not have to pay as much attention to getting a calving-ease bull as the part-time farmer who rarely sees his cattle. Additionally, a full-time farmer usually has more opportunity to provide additional nutrition to the cattle when they are in need and can probably manage high-producing cattle better than a part-time farmer who cannot always feed the cattle on a timely basis.

Nutrition

The availability and quality of nutrition are extremely important when determining your breeding program. Different types of cattle perform differently depending on the nutrition that they receive. Research has shown that under nutritionally stressful situations, smaller, less-productive cattle are more efficient at turning the resources available into pounds of salable product. Their calves are still smaller on average, but they tend to have higher reproduction rates that offset the deficiency in weight. Under ideal nutrition, there were very little efficiency differences between high-performing cattle and moderately performing cattle. In an environment that provides more nutrition than the cattle need, the larger, highperforming cattle were the most efficient at producing pounds of salable product or weaned calves. Based on this information, management operations that provide exceptional nutrition should consider more productive types of cattle; however, operations with poor nutrition, either in availability or quality, should consider lessproductive cattle (smaller and/or less milking ability).

Nutrition assessment should include forage base (infected fescue with sparse legumes, high-quality grass/legume mix, cool/warm-season grass mix, etc.), the nutritional quality of stored feeds (silage, hay harvested and stored correctly, hay harvested after optimum maturity and stored outside on the ground, etc.), and economical availability of purchased feedstuffs. Quantity and quality of feed resources will be a factor in many management decisions, including breeding management.

Genetic Principles

To fully understand breeding management, it is important to know some basic genetic principles. Knowing the role genetics plays in each economically important trait of beef cattle can assist in making wise selection decisions. It is necessary to know which traits can be altered through breeding management (selection and/or crossbreeding) and which traits should be altered by other management techniques.

Most traits of economic importance (calving ease, weaning weight, etc.) in beef cattle are controlled by two factors: the environment in which the animal lives and the animal's genetic makeup (genotype). The environment consists of not only the weather but how the cattle are managed. Creep feed, forage quality and quantity, and health programs are examples of environmental effects. Environmental effects on economically important traits are controlled through management techniques, such as nutrition and health programs, which are discussed in other sections of this manual.

The two types of genetic effects on economically important traits of beef cattle are additive and nonadditive. When a bull and cow are mated, each contributes 50% of its genetics to their calf. If that calf is then allowed to reproduce, it passes 50% of its genetics to each of its calves; however, each calf gets a different sample of genes from its parents (that is why brothers and sisters are different). The sample of genetics that offspring receive from their parents and ultimately pass on to their progeny is referred to as the additive genetic effects. These are the genetic effects passed on from generation to generation; therefore, they are the basis of selection.

Heritability, the percentage of each trait controlled by the additive genetic effects, is an important factor when making selection decisions. To visualize this better, offspring have more of the same characteristics as their parents for highly heritable traits. In other words, the genetics that caused the parents to perform in a certain manner would be passed on to the calves and they would perform similarly. Highly heritable traits respond more rapidly to selection, while lowly heritable traits respond more rapidly to management practices (environment) and heterosis (crossbreeding). Table 5-2 illustrates the relative heritability and heterosis of several economically important traits.

Another genetic effect that is important when making selection decisions is genetic correlations. A genetic correlation occurs when you select for one trait and another trait is affected. The effect of one trait on the other can be either complementary or disadvantageous. Here is an example of a complementary genetic correlation: as se-

Table 5-2. The relative heritability and heterosis ef-
fects of several economically important traits in beef.

lects of several economically important traits in beel.					
Trait	Heritability	Heterosis			
Birth weight	moderate-high	moderate			
Weaning weight	moderate	moderate			
Yearling weight	moderate	moderate			
Milking ability	moderate	moderate			
Carcass traits	high	low			
Reproduction	low	high			
Longevity	low	high			

lections are made for increased weaning weight, yearling weight is also increased. Here is an example of a disadvantageous correlation: as selections are made for increased weaning weight, birth weight also increases. Genetic correlations work the same regardless of which trait is being selected for. In other words, as selections are made to decrease birth weights, weaning and yearling weights are usually decreased, too. The implications of genetic correlations for many traits for which expected progeny differences are calculated are discussed below and in Table 5-5.

Nonadditive genetic effects refer to how the genetics from the two parents combine and how they interact with the environment. The best example of nonadditive genetic effects are the benefits realized from crossbreeding. These benefits are known as heterosis. Heterosis is defined as the increase in productivity in crossbred offspring over the average of breeds that are crossed. Heterosis is highest for lowly heritable traits (such as reproduction) and lowest for highly heritable traits (such as carcass traits) (see Table 5-2 for the impact of heterosis on several traits). Crossbreeding might result in relatively small amounts of heterosis for each trait, but these effects tend to accumulate to produce large increases in overall productivity. In some instances, a portion of this advantage is passed on to future generations, but to optimize the benefits, a crossbreeding program should be implemented.

For most traits that we deal with in cattle, the genetic contribution is provided by many gene pairs, and the environment contributes significantly to how the cattle perform. Two exceptions to this are the traits of coat color and polled/horned. To know how color and horns occur, it is important to understand a few concepts. Color and horns are determined by one pair of genes each. In other words, the combination of two genes determines what color the calf will be (the exceptions are breeds with diluter genes such as Charolais), and the combination of two other genes determines whether it will have horns or not. In these combinations, black is dominant to red, and polled is dominant to horns. If an animal has two black genes, we call it homozygous black (resulting in a black calf); if it has two red genes, it is called homozygous red (resulting in a red calf); if it has one of each, it is called heterozygous (resulting in a black calf because the black gene is dominant). The same is true with horned/polled: if an animal has two polled genes, we call it homozygous polled (resulting in a polled calf); if it has two horned genes, it is called homozygous horned (resulting in a horned calf); if it has one of each, it is called heterozygous (resulting in a polled calf because the polled gene is dominant). Therefore, just because a bull is black and polled does not necessarily mean that he will produce black, polled calves. Figures 5-2 and 5-3 illustrate some sample matings. Visual determination of color and polled/horned is impossible except in the case of a homozygous recessive calf, which we know has two recessive genes.

Investigating the trait in a calf's pedigree can be effective in identifying homozygous dominant cattle, but it is not conclusive. The only conclusive way to determine if an animal is homozygous dominant or heterozygous is to have a tissue sample tested using molecular technology (described in more detail later in this section). **Figure 5-2.** The possible offspring of mating heterozygous black cows to a heterozygous black bull.

	Bull (Black)			
ck)	Genes	В	b	
v (Bla	В	BB (Black)	Bb (Black)	
S S	b	Bb (Black)	bb (Red)	

75% chance of the calves being black, and 25% chance of the calves being red.

Figure 5-3. The possible offspring of mating homozygous dominant black cows to a homozygous recessive red bull.

Bull (Red)
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ck)	Genes	b	b
v (Bla	В	Bb (Black)	Bb (Black)
S S	В	Bb (Black)	Bb (Black)

100% chance of calves being black, but they will be carriers of the red gene.

Crossbreeding for the Commercial Producer

Crossbreeding is the mating of cattle of different breeds or breed composition. It can be an effective method of improving beef production. The two primary reasons to use crossbreeding are (1) heterosis (hybrid vigor) and (2) breed complementarity (breeds have characteristics that complement each other and fit the environment). When crosses are made, one breed's strength can complement the other's weaknesses. Since no one breed is superior in all traits, a planned crossbreeding program can significantly increase herd productivity.

The two greatest economical impacts on profitability from heterosis is the increase in production and longevity of the cows. When production is measured as weaning weight per cow exposed—which takes into account reproductive rate, survival, milking ability, and growth-the increase is between 20 and 25% when compared to a straightbred operation. That means that by maximizing crossbreeding, the effects of heterosis alone would add 20 to 25% more income. The benefit of increased longevity should not be underestimated either. Crossbred cows will stay productive in the herd longer. Cows are the most productive when they are between five and 10 years of age. From an economical standpoint, it is best to have as high of a percentage of the cow herd in that five- to 10-year age group and minimize the number of replacement heifers that are retained each year. This goal is achieved through crossbreeding. Even if crossbreeding cannot be maximized, utilizing a system that does not include cows with greater than 75% of any one breed will make the effort worthwhile.

Breed complementarity has more to do with the breeds that you choose to go into your cross. Beef breeds in the United States have different characteristics for performance traits. However, for general purposes, the breeds can be categorized into groups based

on similar performance levels. Table 5-3 shows which breed type many of the common breeds fit into. Breeds in the same breed type can be used in similar ways. Finding a combination of breeds that will perform optimally in your environment (management) is critical in developing a successful breeding program. Producers with high management, particularly in nutrition quantity and quality, can utilize high-producing breeds more efficiently than producers who can offer more limited nutritional availability. Most Kentucky operations would probably be considered moderate in their ability to provide adequate nutrition to their cattle. Under normal conditions, the cattle do very well and maintain an adequate level of condition. However, under adverse conditions, such as drought or harsh winters, the nutrition level is not adequate to maintain condition, and reproductive performance suffers. In general, moderate production levels in the cow herd are what most Kentucky operations can sustain.

To achieve the level of production that is desired, a combination of breed selection and bull selection within the breed can be utilized. Selection can be based on heritable traits, such as growth, while crossbreeding enhances traits such as reproduction. Figure 5-4 shows the relative importance of both selection and crossbreeding in an improvement program. Superior purebreds are the backbone of a crossbreeding program. Do not be fooled into thinking that if you use crossbreeding, you no longer need to buy good bulls. Conversely, do not think that buying good bulls will offset the benefits of crossbreeding. Crossbreeding and selection are complementary and should be used in tandem in commercial herds (see Figure 5-4).

Crossbreeding Systems

Crossbreeding systems must be planned for each operation, depending on herd size, potential market, level of management, and facilities. A long-term plan is necessary to gain maximum benefits from crossbreeding. The advantages and disadvantages of various crossbreeding systems are listed below.

Two-Breed Terminal Cross

This system uses straightbred cows and a bull of another breed. It is a terminal cross if stopped at this point. An example would be Angus cows bred to Charolais bulls. In this system, replacements must be bought from another source, or part of the herd (perhaps heifers and young cows) would have to be bred to Angus bulls to generate replacement heifers. This is not a desirable system because it does not realize any heterosis in the cow since she is a straightbred.

Three-Breed Terminal Cross

This system uses a two-breed cross (F1) cow and a bull of a third breed. It produces maximum hybrid vigor in the cow and calf. This is an excellent system because hybrid vigor is realized for both growth rate and maternal ability. Replacement females for this system must be purchased or raised from another source. This is a good system for any size herd if high-quality replacement females are available.

Table 5-3. Grouping of some cattle breeds by functional type.				
Smaller Beef	Smaller Dual Purpose	Smaller Dairy		
Angus Beefalo Belted Galloway Devon Dexter Galloway Hereford Longhorn Murray Grey Polled Hereford Red Angus Scotch Highland Shorthorn Sussex White Park	Amerifax Gelbvieh Milking Shorthorn Normande Pinzguaer Red Poll Salers Tarentaise Welsh Black	Ayrshire Guernsey Jersey		
Zebu	Zebu Crosses			

Zebu	Zebu Crosses	
Brahman	Barzona	Charbray
Gyr	Beefmaster	Gelbray
Indu-Brazil	Braford	Pinzbrah
Nellore	Brahmaine	Red Brangus
Sahiwal	Brahmanstein	Santa Gertrudis
Zebu	Brahmousin	Senepol
	Bralers	Simbrah
	Brangus	
Larger	Larger	Larger
Beet	Dual Purpose	Dairy
Blonde D'Aquitaine	Beef Friesian	Brown Swiss
Charolais	Char-Swiss	Holstein
Chianina	Maine Anjou	
Limousin	Simmental	
Marchigiana		

Figure 5-4. Role of selection and crossbreeding in determining level of performance.



Two-Breed Rotation or Crisscross

This is a simple crossbreeding system involving two breeds and two breeding pastures. A two-breed rotation is started by breeding cows of breed A to bulls of breed B. In each succeeding generation, replacement heifers are bred to bulls of the breed that is the opposite of their sire (see Figure 5-5). Two breeds of bulls

are required after the first two years of matings. The two breeds chosen should be comparable in birth weight, mature size, and milk production. This minimizes calving difficulty in first-calf heifers and simplifies management.

Three-Breed Rotation

This system follows the same pattern as the two-breed rotation, but a third breed is added (see Figure 5-5). The three-breed rotation maintains a higher level of hybrid vigor than the two-breed system. Mating plans can be confusing, but individual cows are not moved from one breeding group to another. Three distinct groups of cows are eventually created, and they are mated to the sire breed to which they are least related. This scheme continues for the life of the cow.

Rotational-Terminal Sire Combination

This system involves the use of rotational mating of maternal breeds (breeds A and B) in a portion of the herd to provide replacement females for the entire herd (see Figure 5-5). The older crossbred cows are then mated to the terminal sire breed (breed *C*). All of the terminal cross offspring are marketed.

This system maintains a high level of production but also requires a high level of management. It almost does away with heifer selection since nearly all heifer calves produced by the rotational mating must be kept to maintain herd numbers.

Heifers out of Heifers

This is a specific example of a rotational-terminal sire combination. There is no foundation to the argument that you should not keep a heifer out of a heifer. In contrast, this system is one of the best available to maximize efficiency. In herds that have more than one bull or where AI is a possibility, this is a productive crossbreeding system. Breed all heifers and enough younger females to total about two-and-a-half times the number of replacement females you plan to keep the next year to an easy-calving, good maternal bull. For example, if 10 replacement females are desired the following year, breed 25 heifers and young females to the bull. Select all replacement heifers out of this group of calves. Breed the rest of the herd (older cows) to a growthy, heavymuscled terminal bull, and market all of the calves (refer to three-breed terminal cross). This system allows the producer to get easy calving in the first-calf heifers and good maternal characteristics in the replacement heifers and to maximize growth and muscling in the majority of the feeder calves. The only drawback is the nonconforming steers out of the heifers and young cows, but the benefits are worth it.

AI Roto-Terminal

This system usually uses a very strict synchronization program, and all cows and heifers are mated to a maternal-type/ heifer-acceptable bull, using artificial insemination (AI). All cows (excluding virgin heifers) are then exposed to a terminal type bull. Virgin heifers that do not conceive by the first mating can be inseminated a second time, or a larger number of replacements will need to be retained through pregnancy testing each year. Heifers are only retained from the AI matings.



Modified Crossbreeding

In many herds, the facilities and level of management required to use intricate crossbreeding systems are not available. However, with some modification, you can use some of the basic crossbreeding principles. Here's how to simplify the traditional systems:

Purchase crossbred females. This is the simplest and fastest method of obtaining maximum hybrid vigor. Purchased twobreed cross females can be bred to a terminal sire of a different breed; this maximizes both individual and maternal hybrid vigor. The producer needs an available supply of high-quality, diseasefree females.

Use bull-breed rotation. This involves using a bull of one breed for a set number of years (recommendation of four years), then rotating to a different breed of bull. If a balance between good feeder calves and good replacement heifers is desired, switching between breed types is also desired. In other words, use a British breed bull for four years, then switch to a Continental breed for four years, then switch back to the original breed. Try to save a larger number of replacement heifers in years that a maternal-type bull is used. Only one breeding pasture is required, and replacement heifers are generated within the herd. This system sacrifices some hybrid vigor when compared to a two-breed rotation, but it is simple enough to be practical for more producers.

Selection

Selection refers to the breeder's decision to use some animals as parents and to cull others. For selection to be most effective, breeders must be able to identify superior animals. This is done by placing emphasis on economically important traits that are heritable (see the "Genetic Principles" segment of this section). "National Cattle Evaluations," which furnish genetic information (Expected Progeny Differences) on various traits, are available from most breed associations and are useful in making selection decisions. By using AI, the average producer can select a bull of proven breeding value from the "national" herd rather than using one of lesser quality.

Bull Selection

Bull selection is one of the most important decisions you will make as a cow-calf producer. The bull (or bulls) is generally thought of as "half the herd" because he contributes half the genetic makeup to each calf crop. However, in herds where replacement heifers are retained, approximately 87.5% of the genetic makeup of each calf comes from the last three bulls used. Therefore, the importance of selecting bulls genetically suited to your operation cannot be overemphasized.

The first decision to make when selecting a bull is which breed or breed type to use. Producers always have strong feelings about the merits of their favorite breeds of cattle. However, no one breed excels in all traits. It is important to know the relative strengths and weaknesses of various breeds so you can plan mating systems in which breeds complement each other and fit your environment.

Knowledge of some general characteristics of breed types is helpful in planning. British breeds (those that originated in the British Isles, such as Angus and Hereford) generally have good fertility, good disposition, moderate birth weights and mature size, and finishing at medium weights. Continental breeds (European breeds, such as Simmental and Charolais) are larger, have faster growth rates, and have leaner carcasses unless fed to heavier weights. American breeds (primarily of Brahman origin) are moderate in growth traits and have better heat tolerance and longevity than other breed types.

Select a breed or combination of breeds to use in your beef program based on the following:

- goals of your operation
- · marketability in your area
- cost and availability of good seedstock
- climate
- how breeds in a crossbreeding program complement each other
- how breeds in a crossbreeding program fit your environment
- personal preference.

Table 5-3 groups breeds according to size and type (beef, dairy, dual purpose, and zebu influence). Table 5-4 indicates the level of production of some breed crosses, based on growth rate and mature size, lean-to-fat ratio, age at puberty, and milk production.

A sire breed in a crossbreeding program might have the following characteristics: rapid growth rate, moderate to thick muscling, and adequate calving ease. A dam breed might have these characteristics: high fertility, good milking ability, and small to medium mature size. Since no breed possesses all of these characteristics, some compromises must be made when selecting breeds for a crossbreeding program.

Once you have chosen a breed, it is time to select a bull within that breed. Use four basic criteria when selecting a bull: physical soundness, reproductive soundness, performance information, and visual appraisal.

Physical Soundness

Structural soundness is important if bulls are to travel distances to keep up with cows and be able to mount them (especially if they are expected to breed a large number of cows in a short time). Beware of the following problems: rear legs that are too straight

Table 5-4. Some breed crosses	s grouped into	production types.
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	Growth Rate	Lean-to-		
	and Mature	Fat	Age at	Milk
Breed Group ¹	Size	Ratio	Puberty	Production
Jersey-X	+2	+	+	+++++
Hereford-Angus-X	++	++	+++	++
Red Poll-X	++	++	++	+++
South Devon-X	+++	+++	++	+++
Tarentaise-X	+++	+++	++	+++
Pinzguaer-X	+++	+++	++	+++
Sahiwal-X	++	+++	+++++	+++
Brahman-X	++++	+++	+++++	+++
Brown Swiss-X	++++	++++	++	++++
Gelbvieh-X	++++	++++	++	++++
Simmental-X	+++++	++++	+++	++++
Maine Anjou-X	+++++	++++	+++	+++
Limousin-X	+++	+++++	++++	+
Charolais-X	+++++	+++++	++++	+
Chianina-X	+++++	+++++	++++	+

¹ X = Hereford-Angus on dam side, sire breed is listed first.

 2 + = low, ++++ = high

Source: Crossbreeding Beef Cattle for Western Range Environments. 1988. University of Nevada-Reno and USDA. TB-88-1.

(post legs), rear legs too close at the hocks with too much angle (cow hocked), corns, and abnormal hoof growth (evidence of founder). Structural soundness should be emphasized to the point of the animal being functional. A minor flaw that will not affect a bull's performance should not be grounds for overlooking the bull. If the bull is going to be used in a strictly terminal system (no heifers retained), less emphasis can be placed on physical soundness, but it cannot be ignored.

Reproductive Soundness

Reproductive efficiency is best measured at this stage by a breeding soundness evaluation (BSE). (For a complete discussion, see Section 4, "Managing Reproduction"). A bull should have passed his BSE, or the seller should be willing to guarantee that he will before you proceed with the selection process.

Performance Information

When purchasing a herd bull, emphasize the genetics that animal will pass on to its offspring, not on how that animal performed. There are three methods for evaluating bulls based on performance: actual measurements, contemporary group ratios, and Expected Progeny Differences (EPD).

Actual Measurements

The easiest method of performance evaluation is simply comparing animals' actual measurements. Unfortunately, this is a poor method of performance evaluation because the environment contributes largely to the animal's actual measurement. Raw or even adjusted figures on most economically important traits are not very valuable in bull selection. For example, if you are considering a bull and all you know is that he had a weaning weight of 600 pounds, you do not have much to go on. He could have been raised by a heifer on drought-stricken pasture and have superior preweaning growth genetics, or he could have been raised by a mature cow on lush pasture with plenty of creep feed and actually have poor genetics for preweaning gain. Environmental conditions play a large part in a calf's actual measurements but have no effect on their future offspring. Selecting cattle based on actual measurements should be the last alternative, and information on environmental conditions should not be ignored.

Contemporary Group Ratios

A contemporary group ratio is calculated by dividing a calf's measurement (adjusted for age of dam, age of calf, etc.) by the average adjusted measurement of the group of same-sex calves with which it was raised and multiplying by 100. This means an average calf in the group would have a contemporary group ratio of 100, calves with larger than average measurements would have values greater than 100, and calves with smaller measurements would have values less than 100. A weaning weight contemporary group ratio of 113 indicates the calf is 13% heavier than the average of the group with which it was raised. However, a contemporary group ratio of 113 on one farm may be entirely different from a contemporary group ratio of 113 on another. Therefore, contemporary group ratios should not be used to compare cattle from different locations or cattle raised under different conditions on the same farm. Contemporary group ratios are the best alternative when EPDs are unavailable but should only be used in those circumstances.

Expected Progeny Differences

The best way to determine breeding values for economically important traits is by using Expected Progeny Differences (EPDs). EPDs are computed using the bull's actual measurement along with measurements from any relatives. Additionally, EPDs account for differences in environmental (management) conditions. Therefore, EPDs are a predictor of the genetics that a bull will pass on to his offspring, which is what we are interested in when we are buying a bull. The difference in EPDs of two animals of the same breed indicates the expected differences in the average performance of the offspring of those animals. For example, if bull A has a weaning weight EPD of +20 pounds, and bull B has a weaning weight EPD of +5 pounds, and they are mated to a large number of comparable cows, under similar environmental conditions, a 15-pound difference between the average weaning weights of their calves would be expected (20 pounds - 5 pounds = 15 pounds). In other words, calves sired by bull A would weigh 15 pounds more at weaning on average than calves sired by bull B, due to genetics for increased growth to weaning. It is likely some calves sired by bull B would weigh more than some calves sired by bull A, but on average, calves sired by bull A would have a weight advantage. EPDs can be either positive or negative for the measurement in question. They are easily used to make comparisons among cattle but can only be used to compare animals of the same breed.

An additional use of EPDs is to get an indication of how a bull ranks within his breed. Charts are available from each breed that show how a bull ranks within the breed based on his EPDs. Having knowledge of how a breed performs on average and knowing how a bull's calves will perform can assist in matching a bull to your management and resources. In general, EPDs are a riskmanagement tool and are not a perfect science. If you use EPDs for selection purposes, you will purchase bulls that do not perform as expected, but this will happen far fewer times than if you use other means of selection for performance. It is important to use EPDs alone and not in conjunction with actual measurements or ratios. By using EPDs in combination with other measurements, you actually reduce your ability to manage risk.

Traits available for comparison vary from breed to breed. They usually include some of the following: birth weight, weaning weight, milking ability (expressed as pounds of weaned calf), and yearling weight. Other traits for which EPDs are offered on some breeds are yearling hip height, mature hip height, mature weight, carcass traits (hot carcass weight, fat thickness, ribeye area, and marbling score), scrotal circumference, stayability (measure of longevity), calving ease, and others. The following are descriptions and implications of selection of some commonly used EPDs (not all breeds provide all the EPDs listed).

Birth Weight EPD

Differences in this EPD reflect differences in the average birth weight of the two animals' offspring. This is an extremely important EPD, particularly when selecting a bull to breed to replacement heifers. Birth weight is the largest contributor to calving difficulty and should be controlled. As cows mature, their ability to have larger calves without complication increases, and restrictions on birth weight EPDs can be relaxed to some degree.

Implications: Birth weight is genetically correlated to growth in cattle. When birth weights are decreased, you can expect a decrease in weaning and yearling weights. Therefore, it is not advisable to simply buy the bull with the lowest birth weight EPD (this is particularly true when breeding cows that are not first-calf heifers). Instead, within the desired breed, determine a birth weight EPD you are comfortable with, and do not buy a bull above this level. If a calving-ease EPD is available, it is likely a better indicator of potential calving difficulty and should be used instead of the birth weight EPD.

Weaning Weight (Direct or Growth) EPD

This EPD measures the genetic contribution of the parent to weaning weight with no consideration to milk. In other words, differences in weaning weight direct EPDs indicate the average genetic potential differences of the calves to grow to 205 days, assuming milking ability of the dams is the same.

Implications: Weaning weight direct is genetically correlated with birth weight and milking ability. As weaning weight direct goes up, birth weight usually goes up, and milking ability usually goes down. However, yearling weight is usually increased.

Milk (Weaning Milk or Maternal Milk) EPD

The terminology for this trait is different among the breeds but refers to the expected milking ability of a parent's daughters in pounds of weaned calf. A bull with a 10-pound advantage in weaning weight milk EPD should produce daughters that raise calves that average 10 pounds heavier due to the increased milking ability of their daughters. Bulls with higher weaning weight milk EPDs sire daughters with an advantage in milking ability and/or maternal ability. **Implications:** Milking ability is genetically correlated with growth traits. As milking ability goes up, the genetic potential for growth often goes down. Avoid extremes in this trait, particularly in breeds known for superior milking ability. It is easy to produce too much milk for the environment the cattle are in. If this happens, cows lose condition, which results in increased feeding or loss of reproductive performance, either of which decreases the economic potential for the herd.

Weaning Weight Maternal (Combined or Total Maternal) EPD

This EPD is simply half the weaning weight direct EPD plus the weaning weight milk EPD. This measures the daughter's ability to raise a calf to weaning (205 days), regardless of whether the growth comes from genetics for growth or milk.

Implications: Most producers know whether they need to increase the milking ability or the growth potential of their herd and should focus on the point of need.

Yearling Weight

This EPD measures genetic differences in weight at 365 days. This EPD becomes more important than the weaning weight EPD when the marketing endpoint is postweaning.

Implications: Yearling weight is unfavorably correlated with birth weight and milking ability. Yearling weight is also highly correlated with mature weight. The mature size of your cow herd will increase and milking ability will likely decrease if you select for increased yearling weight and retain replacement heifers.

Calving-Ease or Calving-Ease Direct EPD

Different breed associations measure calving ease differently. The difference in two same-breed animals' calving-ease EPDs indicates the average percentage difference in calving difficulty in the cows or heifers bred. In all breeds, larger numbers indicate greater calving ease.

Implications: This is the best EPD to use in trying to reduce calving difficulty. It is not recommended to use this EPD in conjunction with birth weight EPDs or actual measurements because those factors have already been taken into consideration when calculating this EPD.

Calving-Ease Maternal or Calving-Ease Daughter EPD

This EPD measures the calving-ease ability of an animal's daughters. Larger values indicate a greater likelihood that an animal's daughters will have less calving difficulty.

Implications: High calving-ease maternal EPDs on a bull does not indicate that he is an easy-calving (heifer-acceptable) bull; it means his daughters should be easy-calvers. To determine an easycalving bull, use either the calving ease direct or birth weight EPD, not calving-ease maternal.

Fat Thickness EPD

This is a carcass trait EPD that indicates leanness. Lower values indicate less external fat cover, which reflects a more desirable yield grade.

Implications: Use extreme caution if you use this EPD when replacement heifers will be retained. A reduction in fat thickness, while beneficial to carcass value, can cause a reduction in fleshing ability and a loss of reproductive performance in replacement heifers.

Ribeye Area EPD

This is the best easily measured indicator of muscling. Ribeye area is a factor in calculating yield grades, with larger ribeyes contributing to a more desirable grade.

Implications: Extremes should be avoided in this trait. Even though larger ribeyes produce more desirable (lower) yield grades, today's consumer is concerned with portion size, and extremely heavily muscled carcasses are difficult to market. Because cattle can be variable in muscle expression, this EPD should be used in combination with visual appraisal for muscling through the quarters.

Marbling Score EPD

This trait has the largest role in determining the quality grade of carcasses. Larger values indicate more marbling (flecks of fat within the lean of the ribeye), which results in higher USDA Quality grades (USDA Prime and Choice; see Section 8, "The End Product"). Each whole number difference reflects one marbling score difference. Therefore, an advantage of 0.5 marbling score EPD indicates progeny by that bull should grade 50 degrees better on average.

Implications: When marketing calves "on the rail," this trait can be important because quality grade is a large factor in carcass pricing. If a producer is not receiving a premium for high-quality carcasses, this trait should not be overemphasized.

Percent Intra-Muscular Fat (IMF) EPD

This measurement is similar to the marbling score EPD; however, it is determined using ultrasound data. This EPD should be used in the same manner as the marbling score EPD, with higher values indicating animals that should produce progeny that will have better USDA Quality grades.

Implications: Same as marbling score EPD.

Mature Weight and Height EPDs

This is an indicator of mature size of an animal's daughters. Mature weight is adjusted to a condition score 6 basis. In other words, differences in this EPD reflect the mature (five to 11 years) weight differences of daughters with a condition score of 6. The mature height EPD reflects the differences in inches of the animal's daughters at maturity.

Implications: Larger cows are typically less efficient in producing pounds of calf per acre than smaller, more moderate cows. This EPD allows producers to have direct control over the mature size of their cow herd. If these EPDs are not available, the best alternative is to select for moderation in yearling weight EPD because mature size and yearling weight are closely correlated.

Scrotal Circumference EPD

Differences in scrotal circumference are reflected in the average scrotal circumference of an animal's bull calf crop.

Implications: Breeders of purebreds can use this EPD to increase scrotal circumference of bulls they plan to market

since scrotal circumference is an indicator of sperm production (volume). For practical purposes, this EPD should be ignored by commercial producers, and greater emphasis should be placed on the bull's actual scrotal measurement. This is because an actual measurement of scrotal circumference is an indicator of that bull's serving capacity, and his scrotal circumference EPD is an indicator of how large his bull calves' scrotal circumference will be. In commercial operations, we are concerned with how many cows a bull can breed, but the bull calves will be castrated.

Heifer Pregnancy Rate EPD

Heifer pregnancy EPDs estimate differences in daughters' ability to conceive to calve as a two year old. Just like the stayability EPD, heifer pregnancy EPDs are expressed in terms of a percentage difference. For example, two heifer pregnancy EPDs , 5 and 10, differ by 5%. Daughters of the bull with the EPD of 10 are 5% more likely to conceive than daughters of the other bull, assuming both sets of daughters are raised and managed in the same environment.

Implications: Selecting bulls with higher heifer pregnancy EPDs should result in better pregnancy rates in the herd over time. However, because reproductive traits are lowly heritable, there is very little variation or spread between bulls for this EPD, and progress toward a noticeable change will take several years of selection.

Stayability EPD

These EPDs are the prediction of the genetic differences between daughters' probability of staying in the herd to at least the age of six years.

Implications: Selecting bulls for higher stayability values should increase the longevity of his daughters that are selected as replacements. In other words, a bull with a higher value for stayability EPD should have a higher percentage of his daughters remaining in the herd to at least age six.

Accuracy Values

An accuracy value (ACC) is given for each EPD calculated and is a measure of the reliability of that EPD. EPDs are never perfect, and as more information is obtained on an animal, the EPD value may change, either up or down. Accuracy values indicate the likely maximum amount an EPD may change with new information, and they indicate how much confidence can be placed on whether

	Birth Weight	Weaning Weight	Yearling Weight	Milking Ability	Calving Ease	Mature Size
BW EPD	+	+	+	0	-	+
WW EPD	+	+	+	-	-	+
YW EPD	+	+	+	-	-	+
Milk EPD	0	_*	_*	+	0	0
500						

+ = as EPD goes up, this trait also tends to increase.

- = as EPD goes up, this trait tends to decrease.

0 = no relationship.

* Increased milk EPDs result in decreased growth rate for the first generation. Due to added milk production, offspring of first-generation females have increased WW and YW.

the EPD is the true genetic value for that trait. EPDs, regardless of their accuracy values, are the best available estimate of an animal's genetic merit.

Accuracy values range from 0.00 to 1.00 and can be classified into three basic categories: low (0.00 to 0.50), moderate (0.51 to 0.70), and high (0.71 to 1.00). As accuracy increases, the amount of possible change in an EPD related to added information becomes smaller. These ranges of possible change are both trait- and breed-specific. For a correct range of possible changes in EPDs, obtain a sire summary for the breed in which you are interested.

Unless artificial insemination is an option, accuracy values are usually of little concern to commercial producers. Young bulls (which always have low accuracy) are usually purchased, and any offspring produced are crossbred or nonregisterable calves. Therefore, the bull's accuracy will likely remain low. Low-accuracy bulls are a fact of life for most commercial producers, but their EPDs are still the best available indicator of their progeny's potential performance.

Certain management practices help eliminate problems associated with low-accuracy bulls. Since the bull's EPD might not be completely accurate, a young bull should be mated with a limited number of females. If his EPDs are inaccurate, it will not have a major effect on the herd.

Expected progeny differences are useful to both purebred and commercial producers. Beef breeders can use records to mate the "best to the best," or, perhaps more important, cattle producers can use this information to select the right bull to use on a particular cow or set of cows based on their weaknesses or strengths. For example, a commercial producer selecting a bull to breed to first-calf heifers can use either birth weight or calving-ease EPDs to choose a bull that will minimize calving problems, while maintaining an acceptable level of growth and milk. EPDs allow you to make genetic change or maintain current production that is appropriate for your production goals and environment

It is also of extreme importance to understand how each economically important trait responds to selection based on performance information (EPDs). Table 5-5 summarizes these correlations.

Table 5-6 gives information on three bulls with different performance data. Assuming all bulls are structurally and reproductively sound and visually acceptable, which bulls would you select? If your only priority is to maximize growth, select bull C. If your priority is calving ease (breeding heifers) and improving milk, select bull B. If your priority is improving growth and improving milk while maintaining relative calving ease, select bull A. Bull selection is an individual decision based on the producer's needs. The best bull for one producer may not be the best bull for another.

Table 5-6. Example of performance information on various bulls.

	Calving Ease		Birth Weight		Weaning Weight		Yearling Weight		Maternal Milk	
SIRE	EPD	ACC	EPD	ACC	EPD	ACC	EPD	ACC	EPD	ACC
А	97	0.70	+1.6	0.70	+20	0.85	+25	0.80	+22	0.75
В	105	0.70	-2.5	0.75	- 2	0.90	+ 7	0.85	+25	0.80
С	87	0.70	+12.0	0.72	+40	0.80	+62	0.75	- 5	0.70

Economically Relevant Traits

Recent emphasis in genetic evaluations has been to determine economically relevant traits (ERT) for analysis. The purpose of this effort is to provide producers with EPDs that more closely reflect economic impact on their herd. A good example is the birth weight and calving-ease direct EPDs. The birth weight EPD in itself has no economic impact to a producer because calves are not sold by the pound at birth. Instead, it is used as an indicator for calving ease, which has a major economic impact. Therefore, many breeds have developed EPDs for calving-ease direct so that the actual trait of economic importance is being selected for. This does not mean that seedstock producers should stop collecting birth weights or other traits that do not have direct economic impact because these traits contribute information for computing the ERTs. Additional ERTs will be developed in the future, which in many cases will involve consolidating several other EPDs. These should result in fewer EPDs that have a more direct economic impact.

Selection Indices

Selection indices have been available for beef producers for several decades but have not been widely used. In general, selection indices allow producers to make selection decisions for several traits simultaneously based on their economic relevance. In other words, an equation is developed, and each trait is weighted according to its economic impact. A bull's EPDs can be entered into the equation, and a single number is generated based on that bull's ability to pass on profitability to his offspring. For example, the following index might be used (this is only a sample index and should not be used in practice):

I = 0.5*CE + 0.2*CW + 3*MARB - 1*FAT

Traits	Bull A	Bull B	Bull C				
CE	5.0	1.3	-2.5				
CW	15	10	15				
MARB	0.5	0.4	0				
FAT	0.7	-0.3	-0.5				
I = index valu	= index value						
CE = Calving-Ea	= Calving-Ease Direct EPD						
CW = Carcass We	= Carcass Weight EPD						
MARB = Marbling EPD							
FAT = Fat Thickne	= Fat Thickness EPD						

For Bull A, the index value would be:

Bull A (I) = $0.5^{*}(5.0) + 0.2^{*}(15) + 3^{*}(.5) - 1^{*}(0.7) = 6.30$ Bull B (I) = $0.5^{*}(1.3) + 0.2^{*}(10) + 3^{*}(1.0) - 1^{*}(-0.3) = 5.95$ Bull C (I) = $0.5^{*}(-2.5) + 0.2^{*}(15) + 3^{*}(0) - 1^{*}(-0.5) = 6.75$

With this example, Bull C would be the bull of choice because he was the highest indexing. This would indicate that Bull C would produce the most profitable calves based on this index. One important thing to remember is that all indices do not fit all producers. In this example, the calves would be used in a retained ownership program, and the bull would probably not be bred to heifers. For a producer who was breeding heifers and the calves were marketed at weaning, this index would have no value and could actually be detrimental. The other important aspect of indices is that the values should be weighted according to economic value, not hunches or guesses.

The problem with selection indices is that they are typically too general and do not perfectly fit an individual's operation. When a selection index is developed, certain assumptions have to be made that may or may not be correct for an individual operation. Additionally, when indicator traits are used rather than ERTs, there is more opportunity for error.

Currently there is not a good system available in the United States for developing indices that are custom made for individual producers. This is in the developmental stages, and it is hoped that it will be available in the near future. This system would likely require producers to fill out a questionnaire about their operation and marketing scheme. This information would then be used to compute a customized selection index for that producer based on the economic outlook of cattle and feed prices. The system should also allow producers to alter expected economic scenarios.

Just as EPDs are not a perfect science, selection indices are not exact, and the opportunity for breeding mistakes will still exist. However, they will allow beef producers to select bulls based on their total economic impact, not just short term or for one trait. When this technology develops further, more information will become available. Selection indices will likely become more user friendly and common as the technology advances.

Visual Appraisal

Many traits of importance, including body capacity, thickness, etc., are not measured by EPDs. Also, visual inspection is necessary to determine the structural soundness of a bull. Even with all the advanced technologies, visual appraisal is a necessary step of bull selection. The following traits are some that may be considered for visual appraisal.

Temperament

The excitability of cattle is of great concern to many producers. If having calm cattle that are easily handled is a selection priority of yours, then spend time locating a bull with a good disposition. Temperament is heritable, so parents with a good disposition usually have calves with a good disposition.

There are two types of disposition problems that should be evaluated: cattle that try very hard to avoid human contact and cattle that try to make direct human contact. When evaluating bulls, you should move around the cattle, on foot, at a safe distance and in close proximity to shelter if needed. Cattle that try to avoid human contact are generally on the far side of the group with their head held very high. As you move around, they will always keep themselves positioned on the opposite side of the herd. They also appear nervous and make quick, excited movements. Aggressive bulls are usually easily identified as the bull on the front side of the group that is very excited; he always faces you and may challenge you when approached.

Temperament can cause problems because of increased health risk to humans and other livestock and can adversely affect carcass quality. Both types of disposition problems are very dangerous, and bulls exhibiting this behavior should not be selected.

Body Capacity

Since cattle are foragers and usually deliver a 70- to 100-pound calf, adequate body capacity is needed for the animals to consume enough nutrients for maintenance and growth. Body capacity is determined by the length and depth of body and spring of rib.

Muscling

The bull should be well muscled, which is plainly evident in a large, bulging forearm and thickness in the round. Careful evaluation should be made to determine whether thickness is due to true muscling or fat deposits. Bulls with a wide base or stance that are rounded over the top-line and thick through the lower hindquarter (stifle region) are typically well conditioned and heavy muscled. Narrow-based bulls that are flat over the top-line yet show good thickness through the hindquarter are typically fat and may even be light muscled. Location of muscling can be important. It is best if the bull has most of his muscling along the top-line and in the round. Since the most expensive cuts are toward the rear, heavy-fronted feeder calves are not desired.

Condition

Bulls should have adequate condition but should not be overfat. They should have a comparable body condition score of a 5 or 6.

Bone

Bone substance can also be evaluated on bulls. Typically the best indicator of heavy bone is hoof size. Bulls that have large hooves (circumference, not length) and good bone diameter in the cannon bone are indicating heavier bone.

Testicular Development

Testicles should be measured and be of acceptable size (see Section 4, "Managing Reproduction," for more information on scrotal circumference). Additionally, they should be observed to determine if they are developed properly and if they are of similar size and have proper suspension. There will be slight variation in the size of the testicles of a bull, but large differences should be avoided.

Frame Size

If performance information is not available for frame size (or hip height), evaluate this trait visually.

Summary

If you are purchasing a bull in a sale, decide which bulls you like and how much you are willing to pay before the bidding starts. Do not sit back and see how they are going to sell while the best bulls are selling. Do not do the entire selection process in the time it takes an auctioneer to sell a bull. Study the performance information ahead of time, and arrive at the sale site early enough to allow adequate time to evaluate the bulls. Any bull that does not appear "on paper" to be of potential benefit to your cow herd should be eliminated from further consideration, regardless of price. Fads in the cattle industry are usually short-lived, and "bargain" bulls are often economic disasters in the long run.

Sire selection continues after you purchase the bull. Observe the bull closely during the first few weeks of the breeding season to see if he is willing and able to mate with the cows. Bulls with a high libido (sex drive) and high fertility sire the early calves. Also, observe cows for return to heat after mating to see if they conceive. Your final step is to annually evaluate each bull's progeny. If the bull's calves are acceptable and the bull continues to pass a BSE, retain him. If the bull's calves are unacceptable, if the bull fails his BSE (a second chance may be in order first), or if a breed change is necessary to maintain heterosis, replace him.

Heifer Selection

Heifer selection is also important for commercial producers, but heifer selection is an easy task if proper sire selection is practiced. When replacement heifers are to be retained, bull selection cannot be overemphasized. Selection should include maternal ability, mature size moderation (particularly frame size), and calving-ease maternal, if available. From the resulting heifers, selection should be based on physical structure, body capacity, and likelihood of reaching puberty by the next breeding season (older heifers that are closer to their target weight are more likely to be ready to breed). Pelvic areas can also be useful to cull undersized or misshaped pelvises. If purchasing replacement heifers, knowledge of their sire or the reputation of the breeder is desirable.

Cow Culling

Cow culling plays a small role in the genetics of your herd and should be based solely on economic considerations. The following are likely reasons to cull cows: open, consistently poor calves or underperforming calves based on production records (young cattle—two- and three-year-olds—should not be expected to perform at the level of older cows), structural defects, or disease. Unusual situations in the market can alter normal culling procedures, but favorite cows that do not perform should not be kept.

Molecular Technologies

Biotechnologies have made many advances in recent years, and they are starting to have an impact on beef production. Most people are familiar with molecular biology used in criminal investigations that link hair, blood, or semen samples at a crime scene with a suspect. The basic principle is that every cell in an individual has the same genetic code as every other cell in that individual, and no two individuals have the exact same genetic code (with the exception of identical twins and clones). In order to determine the genetic code, the strands of DNA are cut at specific locations, which leaves strands of different lengths, depending on the individual. By comparing the lengths of DNA strands from a sample and the individual, it can be determined if there is an identical match. The closer the relationship between two individuals, the closer their genetic code will resemble. The same principles are used in technologies that are currently available and others that are being developed for use in beef cattle.

Blood Typing

Blood typing is a means of determining if an animal is from a specific mating or by a specific sire. For genetic evaluations to be correct, it is important that parentage is exact. In one-bull units, this is typically not a problem unless a bull jumps a fence. However, in range breeding conditions, there are often multiple bulls in a pasture-mating situation. If correct parentage is not determined, the calf crop is excluded from the genetic evaluation, or the EPDs computed will be less precise. This technology typically is not of importance to commercial producers but can have some usage for seedstock producers.

Homozygosity Testing

The genetics for color and horned/polled are very important for many beef producers. Knowing if a bull is homozygous or heterozygous for either of these traits can have economical value to a producer.

Most breeds, even those that are traditionally red, offer a black version. This was accomplished very simply through a process called grading-up. For beef cattle, this generally occurred by breeding an Angus to the base breed, which will result in black calves, but they are half Angus. In turn, those calves were mated back to the base breed, which results in half of that generation being black; these calves are still 25% Angus. The black calves from that mating were then mated back to the base breed, and the black calves retained. This process is continued until the offspring are considered purebred for the base breed. At that point, the black bulls and cows are mated to each other to generate some black (about three-fourths of the first mating) and some red offspring. Of these black calves, and in subsequent generations, some will be homozygous for the black gene, and some will be heterozygous. A homozygous bull has two black genes and will always produce black calves. A heterozygous bull has one black and one red gene so, depending on the cattle he is mated to, he can produce either black or red calves. The same is true for breeds that have the horn gene; polled bulls may be carriers and produce horned calves.

Tests are now available that can determine if a bull is a red gene carrier. Using the technologies described above, companies can determine from a blood or hair sample if a bull is a carrier. Each breed has specific guidelines for determining color genotypes, and producers should contact their respective breed association for specific details.

Before incurring the cost of homozygosity testing, use common sense. If you examine the pedigree of an animal and either parent is homozygous recessive for that trait, you know the animal is a carrier (heterozygote). Remember that a calf gets one color gene from each parent, so if one parent has two red genes, one of those red genes is passed to that calf. If both parents are black and the calf is black, there is no way of determining homozygosity/heterozygosity other than testing. The same is true for polled/horned cattle.

Genomics and Proteomics

Testing for homozygosity is a form of genomics, but there is even greater potential for economic benefit to producers. This is the technology of finding specific genes that affect traits of economic importance. Traits such as color and horned/poll are controlled by one gene pair, and the environment has little influence. This makes them relatively easy to identify. However, production traits are controlled or influenced by multiple gene pairs to varying degrees, and the environment plays a large role in how the traits are expressed. Genomics is the process of trying to identify which genes contribute to certain production traits and to what degree they influence that trait. Knowing this information will be useful in combination with current genetic evaluation techniques to increase the accuracy of genetic values (EPDs).

Proteomics uses many of the same techniques as genomics but is different in its approach. Instead of trying to find out which gene is producing a certain enzyme (protein), it is more concerned with what enzymes (proteins) are affecting a certain trait, in what quantity they are being produced, and if they are altered. For example, the production of certain enzymes by an animal can result in higher degrees of marbling. Identify which animals produce this enzyme to a higher degree and, if that expression is inherited by its offspring, would lead to better selection tools for improving marbling. Therefore, this information would also be used in concert with genomics information and statistical modeling to improve genetic evaluations. In most cases, producers may not know that genomics or proteomics are being used; however, they may notice that the EPDs they rely on are more accurate, causing them to make fewer selection mistakes.

Another potential use of genomic/proteomic information in the future may be to sort cattle into different management groups. One possible scenario would be to collect blood from the calf crop at a young age and, based on their molecular genetics, sort them into management groups. One group may need to be backgrounded after weaning and then sent to the feedyard, another may need to go directly to the feedyard after weaning, and yet another may have no possibility of reaching an acceptable quality grade and could be forage fed for the ground beef market. This would greatly improve the efficiency and profitability of beef production.

Summary

In summary, there are two important practices that commercial producers should apply to their beef breeding program: crossbreeding and selection. Breeds should be selected based on their ability to achieve your production/economic goals and their ability to fit your production environment (management). These breeds should be used in a planned crossbreeding program that maintains a high level of heterosis. Once the breeds are determined, individual bulls should be selected based on the level of performance you desire for each trait of economic importance. Overall performance of the breed for these traits should be considered in determining this level. Bulls should also be appraised visually and be sound breeders.

If these steps are followed, you can customize your cow herd to meet your goals within your production environment.