

AgProfit Strategies

**National
Farmers**

Beginning Farmer Workshop

Farming Less Than 10 Years?
You Can Receive a \$250 Farm
Travel & Expense Allowance.
Seminar is Free!



Offering today's marketing
and farm management tools
to improve your profits.

July 19
Milbank S.D.
9 a.m. - 2 p.m.
Milbank Visitors Center
1001 East 4th St.,
Milbank, SD 57252

9:00 a.m. Registration and Pre-Program Survey

9:30 a.m. Welcome and Attendee Introductions — Tim Ennis, host

9:35 a.m. Farm Cooperative Marketing Through the Years — Tim Ennis, National Farmers

9:55 a.m. Grain Marketing and Price Risk Management Now —

10:35 a.m. Break

10:50 a.m. Myths and Facts About Farm Profitability ---- Curtis Mahnken, Extension Economist, University of Minnesota Center for Farm Financial Management

11:35 a.m. How Crop Insurance Can Bolster Your Operation — Al Smith, Consultant, National Farmers Crop Insurance

12:15 p.m. Lunch

12:45 p.m. Profit More With Cattle Risk Management — Jeff Rose, Cattle Contracting Manager, National Farmers

1:10 p.m. The Ins and Outs of Securing Your Next Farm Loan — Gail Gullickson, Senior Farm Loan Officer

Questions? Contact Austin Geist, ageist@nfo.org

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