

# AgProfit Strategies

**National  
Farmers**

## *Beginning Farmer Workshop*

Farming Less Than 10 Years?  
You Can Receive a \$250 Farm  
Travel & Expense Allowance.  
Seminar is Free!



Offering today's marketing  
and farm management tools  
to improve your profits.

**Aug. 3**  
**Jennings, Kansas**  
**10 a.m. -3 p.m.**  
**Wahlmeier Winery 401**  
**2600th Road,**  
**Jennings, KS 67643**

*9:30 a.m. Registration and Pre-Program Survey*

*10:00 a.m. Welcome and Attendee Introductions — Theresa Seiler, host*

*10:15 a.m. Latest Developments in Animal Health and Medicines—  
Ruben Zeller, Manager, Smoky Hill Feedlot*

*11:00 a.m. Farm Lending — Craig Renner, Vice President, First State Bank*

*11:45 a.m. Lunch*

*12:45 p.m. Grain Marketing and Price Risk Management Tools— Theresa  
Seiler, Marketing Representative, National Farmers*

*1:30 a.m. How Crop Insurance Can Bolster Your Operation — Randy  
Mader, Crop Insurance Consultant, National Farmers Union Crop  
Insurance*

*2:15 p.m. The Latest From Kansas Farmers Union— Nick Levendosky,  
Executive Director*

*2:30 p.m. The Benefits of Farmers Working Together—Mark Manford,  
Missouri National Farmers Director*

**Questions? Contact Austin Geist, [ageist@nfo.org](mailto:ageist@nfo.org)**

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