

AgProfit Strategies

**National
Farmers**

Beginning Farmer Workshop

Farming Less Than 10 Years?
You Can Receive a \$250 Farm
Travel & Expense Allowance.
Seminar is Free!



United States
Department of
Agriculture

National Institute
of Food and
Agriculture



Offering today's marketing
and farm management tools
to improve your profits.

March 22
Bloomington,
Illinois
9 a.m. - 2 p.m.
Asmark Institute
Agricenter,
Room D,
14171 Carole Drive,
Bloomington, IL
61705

- 9:00 a.m. Registration and Pre-Program Survey
9:15 a.m. Welcome and Attendee Introductions — Austin Geist, host
9:20 a.m. Group Marketing for Dairy — National Farmers Organization Field Representative
10:10 a.m. Maximizing Profits With Crop Insurance— Kyle Perry, National Farmers Crop Insurance Adviser
10:40 a.m. Break
11:00 a.m. Myths and Facts About Farm Profitability — Devin Brand, Extension Economist, University of Minnesota Center for Farm Financial Management
11:45 a.m. Maximizing Grain Profits — Lauren Neltner National Farmers Grain Adviser
12:15 p.m. Lunch
12:45 p.m. The Ins and Outs of Securing Your Next Farm Loan — TBA
1:30 p.m. Profit More With Cattle Risk Management — Jeff Rose, Cattle Contracting Manager, National Farmers
1:50 p.m. Program Survey
2:00 p.m. Adjourn

Program sponsored in part by:

A free lunch will be provided.



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**Questions? Contact Austin Geist, ageist@nfo.org or
call 641-750-7871.**