

Offering today's marketing and farm management tools to improve your profits.

October 20
Berlin, Ohio
9 a.m. -2 p.m. Berlin
Farmstead Restaurant
4757 Township Rd 366,
Berlin, Ohio

9:00 a.m. Registration and Pre-Program Survey

9:15 a.m. Welcome and Attendee Introductions — Tim Ennis, host

9:20 a.m. Understanding Dairy Price Risk Management — David Kurzawski,

StoneX Commodity Risk Management

10:10 a.m. Maximizing Profits With Crop Insurance— Corey Ertl, National Farmers Crop Insurance Adviser

10:40 a.m. Break

11:00 a.m. Myths and Facts About Farm Profitability — Devin Brand, Extension Economist, University of Minnesota Center for Farm Financial Management 11:45 a.m. Farm Cooperative Marketing Through the Years — Tim Ennis, National Farmers

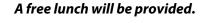
12:00 p.m. Lunch

12:45 p.m. The Ins and Outs of Securing Your Next Farm Loan — Brooke Bernhard, Farm Loan Manager and Nate Benich, Farm Loan Officer, Norwalk, Ohio FSA 1:30 p.m. Profit More With Cattle Risk Management — Jeff Rose, Cattle Contracting

Manager, National Farmers
1:50 p.m. Program Survey

2:00 p.m. Adjourn

Program sponsored in part by:





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Questions? Contact Austin Geist, ageist@nfo.org or call 641-750-7871.