

AgProfit Strategies

**National
Farmers**

Beginning Farmer Workshop

Farming Less Than 10 Years?
You Can Receive a \$250 Farm
Travel & Expense Allowance.
Seminar is Free!



Offering today's marketing and
farm management tools to
improve your profits.

October 20
Berlin, Ohio
9 a.m. - 2 p.m. Berlin
Farmstead Restaurant
4757 Township Rd 366,
Berlin, Ohio

- 9:00 a.m. Registration and Pre-Program Survey
- 9:15 a.m. Welcome and Attendee Introductions — Tim Ennis, host
- 9:20 a.m. Understanding Dairy Price Risk Management — David Kurzawski, StoneX Commodity Risk Management
- 10:10 a.m. Maximizing Profits With Crop Insurance— Corey Ertl, National Farmers Crop Insurance Adviser
- 10:40 a.m. Break
- 11:00 a.m. Myths and Facts About Farm Profitability — Devin Brand, Extension Economist, University of Minnesota Center for Farm Financial Management
- 11:45 a.m. Farm Cooperative Marketing Through the Years — Tim Ennis, National Farmers
- 12:00 p.m. Lunch
- 12:45 p.m. The Ins and Outs of Securing Your Next Farm Loan — Brooke Bernhard, Farm Loan Manager and Nate Benich, Farm Loan Officer, Norwalk, Ohio FSA
- 1:30 p.m. Profit More With Cattle Risk Management — Jeff Rose, Cattle Contracting Manager, National Farmers
- 1:50 p.m. Program Survey
- 2:00 p.m. Adjourn

Program sponsored in part by:

A free lunch will be provided.



**Questions? Contact Austin Geist, ageist@nfo.org or
call 641-750-7871.**

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